

## ANNEXURE XIV

## RATIONALE BEHIND THE SCHEME

The rationale behind the Composite Scheme of Arrangement ("Scheme") between HSIL Limited ("Company"), Hindware Home Retail Private Limited ("HHRPL") and their shareholders and creditors is, *inter alia*, as follows:

- ensuring provision of adequate and necessary financial support and managerial capabilities of the Company for the growth of retail business/Demerged Undertaking (as defined in the Scheme);
- consolidating retail business undertaking with the Company to achieve synergies in operations and optimal utilisation of resources, thereby reducing operating costs of running the Demerged Undertaking;
- reducing the inter se transactions between the Company and HHRPL, thereby reducing administrative costs and achieving efficiencies; and
- enhancing the shareholders' value of the Company and HHRPL.

For HSIL Limited

Payal M Puri

(Company Secretary)

14/08/2016

For HSIL LIMITED

COMPANY SECRETARY

**GERTIFIED TRUE COPY** 

**HSIL Limited** 

DAY ISO 9001 (400) OFGAS (BOO) Certified Company)

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