

# HINDUSTAN SANITARYWARE & INDUSTRIES LIMITED

REGD. OFFICE: 2, RED CROSS PLACE, KOLKATA-700 001

## 'Unaudited Financial Results for the quarter ended on 30.06.2008

(Rs./Lacs)

Sr. No.	Particulars	Quarter ended		Year ended 31.03.2008 Audited
		30.06.2008 Unaudited	30.06.2007 Unaudited	
1	<b>Gross Sales</b>	<b>14,648</b>	<b>13,014</b>	<b>57,627</b>
	Less: Excise duty	1,283	1,308	5,543
2	<b>Net Sales/Income from Operations</b>	<b>13,365</b>	<b>11,706</b>	<b>52,084</b>
3	<b>Other Income</b>	<b>134</b>	<b>230</b>	<b>776</b>
4	<b>Total Income (2+3)</b>	<b>13,499</b>	<b>11,936</b>	<b>52,860</b>
5	<b>Expenditure</b>			
	a) (Increase)/Decrease in Stock in trade and work in progress	(400)	72	(1,976)
	b) Goods purchased for resale	1,790	1,735	8,065
	c) Consumption of Raw Material	2,130	1,910	8,489
	d) Employees Cost	1,466	1,255	5,597
	e) Depreciation	665	626	2,632
	f) Power & fuel	3,119	2,359	11,137
	g) Other Expenditure	3,305	2,536	12,675
6	<b>Total Expenditure</b>	<b>12,075</b>	<b>10,493</b>	<b>46,619</b>
7	<b>Earning before Interest, Tax (EBIT) &amp; Exceptional Items (4-6)</b>	<b>1,424</b>	<b>1,443</b>	<b>6,241</b>
8	Interest	352	450	1,630
9	Exceptional Items	-	-	118
10	<b>Profit (+) / Loss (-) from Ordinary Activities before Tax (7-8-9)</b>	<b>1,072</b>	<b>993</b>	<b>4,493</b>
11	Provision for - Income Tax (including fringe benefit tax) - Deferred Tax	76 302	394 (45)	1,704 (76)
12	<b>Profit (+) / Loss (-) from Ordinary Activities after Tax (10-11)</b>	<b>694</b>	<b>644</b>	<b>2,865</b>
13	<b>Extraordinary Items (net of tax expenses Rs. Nil)</b>	<b>-</b>	<b>-</b>	<b>-</b>
14	<b>Net Profit (+) / Loss (-) for the period (12-13)</b>	<b>694</b>	<b>644</b>	<b>2,865</b>
15	Paid up Equity Share Capital (Share of Rs.2/- each)	1,101	1,101	1,101
16	Reserves excluding Revaluation Reserve	-	-	20,967
17	Basic & diluted earning per share before & after extra ordinary item for the period (not annualized)(Rs.)	1.26	1.17	5.21
18	Aggregate of Public shareholding - No. of Shares - Percentage of Shareholding	24,416,963 44.37	24,410,258 44.36	24,416,963 44.37

### Notes:

- The progress of greenfield plant for Container Glass is as per schedule.
- Loss on account of fluctuation in Foreign Exchange of Rs. 363 Lacs is included in Other Expenditure for quarter ended 30.06.2008, whereas foreign exchange gain of Rs. 70 Lacs was included in Other Income for the quarter ended 30.06.2007
- The information regarding Segment wise Revenue, Results and Capital Employed is in accordance with AS-17 issued by ICAI.
- There was no investor complaint pending at the beginning of the quarter, 8 complaints were received during the quarter and were duly resolved.
- Previous year's/period's figures have been re-grouped /re-arranged, wherever considered necessary.
- The Statutory Auditors of the Company have carried out a limited review of unaudited financial results for the quarter ended June 30, 2008.
- The above financial results and this release have been reviewed by the Audit Committee at its meeting held on July 30, 2008 and approved by the Board of Directors at its meeting held on the same day.

## Segment wise Revenue, Results and Capital Employed

(Rs./Lacs)

Sr. No.	Particulars	Quarter ended		Year ended 31.03.2008 Audited
		30.06.2008 Unaudited	30.06.2007 Unaudited	
1	<b>Segment Revenue:</b>			
	a) Building Products	7,742	6,611	30,443
	b) Container Glass	6,964	6,527	27,524
	c) Others	76	106	436
	Total	14,782	13,244	58,403
	Less: Inter Segment Revenue	-	-	-
	<b>Net sales/income from operations</b>	<b>14,782</b>	<b>13,244</b>	<b>58,403</b>
2	<b>Segment Results: Profit(+) / Loss(-) (before tax and interest)</b>			
	a) Building Products	1,103	935	4,896
	Less: Exception Items	-	-	118
		1,103	935	4,778
	b) Container Glass	491	596	1,982
	Total profit before unallocable expenditure	1,594	1,531	6,760
	Less: Interest	352	450	1,630
	Less: Unallocable expenditure, Net of unallocable income	170	88	637
	<b>Total Profit before Tax</b>	<b>1,072</b>	<b>993</b>	<b>4,493</b>
3.	Capital Employed :			
	a) Building Projects	19,310	18,478	19,830
	b) Container Glass	24,490	19,005	21,749
	c) Others	4,086	6,497	4,085
	Total	47,886	43,980	45,664

# Hindware



Place: New Delhi  
Date: July 30, 2008

**Rajendra K. Somany**  
Chairman & Managing Director

Hindware



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